GOVERNMENT OF INDIA
COMMERCE AND INDUSTRY
LOK SABHA

UNSTARRED QUESTION NO:3815
ANSWERED ON:17.08.2001
PARTICIPATION OF ITPO IN FAIRS ABROAD
A.P. JITHENDER REDDY

Will the Minister of COMMERCE AND INDUSTRY be pleased to state:

(

(a) the details of fairs held in abroad in which India Trade Promotion Organisation (ITPO) has organised Indian participation during 1999-2000 and 2000-2001; (

(b) the details of business generated during such participations; (

(c) whether large number of business negotiations initiated during these fairs have not been able to bag orders to the desired level; and (

(d) if so, the reasons therefor?

Answer

THE MINISTER OF STATE IN THE MINISTRY OF COMMERCE AND INDUSTRY (SHRI DIGVIJAY SINGH)

(a) & (b) Details of the fairs and business generated (as reported by participants) for the year 1999-2000 and 2000-2001 are given at Annexure-I and Annexure-II respectively.

(c) & (d) The business negotiation initiated during the fair are directly followed up by the concerned participants with the buyers. Even after the conclusion of the fair, Indian participants and their overseas business contacts continue business negotiations over a long period of time. Results of such negotiations are not reported to ITPO.

ANNEXURE I

ANNEXURE REFERRED TO IN REPLY TO PARTS (A) & (B) OF LOK SABHA UNSTARRED QUESTION NO.3815 ANSWERED ON AUGUST 17, 2001 REGARDING DETAILS OF FAIRS AND BUSINESS GENERATED DURING 1999-2000

S.No Name place and dates of events Business Generated (Rs in lakhs)

1. Hannover Fair,Hannover (Germany),
April 19-24, 1999 1405.60

2. Asia Pacific Leather Fair,
Hong Kong,
Part I April 20-23, 1999
Part II April 27-29, 1999 1723.00

3. Zimbabwe Intl. Fair,Bulawayo (Zimbabwe),
April 29 - May 6,1999 31.25

4. Watch and Clock Fair,
Basel (Switzerland),April 29-May 6, 1999 1760.00

5. West Japan Import Fair, Kitakyushu,
Japan, May 1-5, 1999 Not reported
6. Intl. Fair of Consumer Goods,
Plovdiv (Bulgaria),May 3-8, 1999 4.84

7 BSM for Textiles and Home Furnishings,
Manila (Phillipines) May 27-28, 1999 2124.00

8. 10th Home Furnishings Fair, Tokyo (Japan)
June 2-4, 1999 5490.00

9. TCF - International Textile, Clothing
Footwear & Fashion Accessories Exhibition,
Melbourne (Australia),June 22-24, 1999 101.90
10. Fenit-International Textile & Fashion Fair,
Sao Paulo (Brazil), June 22-25, 1999 16.00
11. 45th Annual International Fancy Food &
Confectionery Show, New York, USA,
July 11-14, 1999 Not reported
12. 20th India Garment Fair, Osaka (Japan),
July 27-29, 1999 11934.00
13. WSA -The Shoe Show,Las Vegas (USA),
August 3-6, 1999 767.00
14. Indian Exhibition,Mauritius,
August 11-17, 1999 2800.00
15. National Hardware Show,
Chicago (USA),August 15-18, 1999 3985.55
16. Izmir International Fair,
Izmir (Turkey),Aug. 26 - Sept. 3, 1999 61.61
17. Damascus International Fair,
Damascus (Syria), Aug. 28 - Sept. 7,1999 57.50
18. Fukukoa International Trade Fair,
Fukukoa (Japan), September 8-12, 1999 Not reported
19. Pret-A- Porter Fair,Paris (France),
September 3-6, 1999 1676.00
20. Expohogar, Barcelona (Spain),
September 9-13, 1999 110.86
21. Communet, Osaka (Japan),
September 14-16, 1999 Not reported
22. Pharmatsiya`99,
St. Petersburg (Russia),Sept. 13-16, 1999 Not reported
23. 4th Japan Stone Fair Intl., Tokyo (Japan),
September 28 - October 1, 1999 261.00
24. World Food Moscow`99, Moscow (Russia),
Sept. 21-25, 1999 260.00
25. APPA/ASIA/MEMA Show, Las Vegas, USA,
November 2-5, 1999 729.00
26. Tehran Intrnational Trade Fair,
Tehran (Iran), Oct. 2-9, 1999 3700.00
27. 7th Intl. Trade Fair,
Kampala (Ugananda), Oct. 6-11, 1999 130.00
28. Anuga Food Fair,Cologne (Germany),
Oct. 9-14, 1999 Not reported
29. ASPAT- 8th Asia Pacific International Fair,
Seoul (S. Korea), Oct. 13-17,1999 Not reported
30. Interkama Intl. Trade Fair,
Dusseldorf (Germany),Oct. 18-23, 1999 319.00
31. 32nd International Fair of Algiers,
Algiers (Algeria), Oct. 12-23, 1999 135.00
32. International Alternative Therapies and
Natural Products Fair,Sao Paulo (Brazil),
October 14-17, 1999 Not reported
33. Saitex Fair, Johannesburg (S. Africa),
Oct. 19-23, 1999 6495.59
34. Arab Jewellery & Watch Exh.
Abu-Dhabi (S. Arabia),Nov. 1-5, 1999 80.36
35. Baghdad International Fair,
Baghdad (Iraq),Nov. 1-10, 1999 106591.00
36. Technomedica, Lima (Peru),
Nov. 15-21, 1999 Not reported
37. Heimtextil Fair,
Frankfurt (Germany)Jan. 12-15, 2000 10066.00
38. Domotex Fair, Hannover (Germany),
Jan. 15-18, 2000 500.00
39. ChicagoGift Show,Chicago (USA),
Jan. 29 - Feb. 1, 2000 10.90
40. WSA Las Vegas (USA),Feb. 4-7, 2000 77.00
41. India at the New Millenium, Hong Kong,
February 24-27, 2000 720.00
42. Cairo International Fair,
Cairo (Egypt), March 1-10, 2000 150.57
43. Foodex, Tokyo (Japan), March 7-10, 2000. 585.00
44. International Hardware Show,Cologne(Germany)
March 12-15, 2000 3600.00
45. Expocomer International Fair,
Panama City (Panama),March 15-20, 2000 655.31
46. Watch & Clock Fair,Basel (Switzerland),
March 23-30, 2000 5838.00
47. Import Shop,Berlin (Germany),
March 30-31, 2000 Not reported

48. Asia Pacific Leather Fair,Hong Kong,
Part I Mar. 30 - April 1 &
Part II April 5-8, 2000 2703.00
49. PC Expo, Tokyo (Japan),September 7-11, 1999 Not reported

ANNEXURE II

ANNEXURE REFERRED TO IN REPLY TO PARTS (A) & (B) OF LOK SABHA UNSTARRED QUESTION NO.3815 TO BE ANSWERED ON AUGUST 17, 2001 REGARDING DETAILS OF FAIRS AND BUSINESS GENERATED DURING 2000-2001

S.No.Name place and dates of events Business Generated (Rs in lakhs)

1.Vietnam International Trade Fair Hanoi (Vietnam)
April 6-10, 2000 13.20

2.Private Label/Product Development Expo,
New York, April 11-13, 2000 13.05

3.24th Osaka International Fair,
Osaka April 29 -May 4, 2000 37.13

4.Indian Exhibition, Tel Aviv

(Israel) May 3-7, 2000 4742.00

5.Memphis in May International

(MIM), USA, May 5-13, 2000 900.00
6.11th India Home Furnishings Fair, 2000 ,
Osaka May 23-25, 2000 2475.00

7TIBCO Fair Bucharest (Romania)
May 31-June 5, 2000 99.41

8.Algiers International Fair
Algiers (Algeria)
June 13-24, 2000 2820.00

9.Fenit Intl Textile & Fashion Fair Sao Paulo

(Brazil) June 27-30, 2000 592.50

10.International Fancy Food and Confectionery
Show, USA, July 9-11, 2000 675.00

11.Dar-es-Salaam Intl. Trade Fair Dar-es-Salaam

(Tanzania) June 30-July 9,2000 77.69

12.21st India Garment Fair, Osaka, July 25-27, 2000 13500.00
13.Indian Exhibition, Santiago (Chile)
July 20-26, 2000 6092.00
14.National Hardware Show
Chicago(USA) August 13-16, 2000 1398.00
15.Canadian National Exhn. (CNE)

Toronto (Canada) Aug 18- Sept 4, 2000 47.42
16.International Textile and Clothing Week,
Cape Town, South Africa, August 23-25,2000 810.00
17.Izmir International Fair
Izmir (Turkey) Aug 26-Sept3,2000 31.00
18.Automechanica, Germany, September 6-10, 2000 9000.00
19.Pret-A-Porter Fair
Paris (France) September 8-11, 2000 463.30
20.BNV-Budapest Intl Fair for Consumer Goods,
Budapest (Hungary) September 15-24, 2000 145.20
21.Expohogar Regalo- Intl Gift & Houseware Show,
Barcelona (Spain) September 8-11,2000 134.42
22.Silk Road to Helsinki, September 17 -October 1, 2000 1575.00
23.World Food
Moscow (Russia) September 18-22, 2000 Nil
24.New York Home Textile Show, New York USA,
September 22-25, 2000 2160.00
25.Indian Exhibition,
Kathmandu (Nepal) September, 19-24,2000 14884.19
26.Tehran Intl.Trade Fair
Tehran (Iran) October 1-8, 2000 1236.73
27. Saitex Fair
Johannesburg (South Africa) October 3-7, 2000 469.25
28.International Alternative Therapics And
Natural Products Fair, Sao- Paulo(Brazil)
October 5-8, 2000 21.00
29.6th World PC Expo, Chiba, Japan, October 17-21, 2000 Not reported
30.Tunis International Trade Fair,
Tunis (Tunisia) October 20-29, 2000 23518.00
31.Big-I-APPA, USA, October 31-November 3, 2000 2583.00
32.Sial Food Fair,
Paris(France) October 22-26, 2000 37060.00
33.Baghdad International Fair,
Baghdad(Iraq) November 1-10, 2000 38582.00
34.World Trade Fair, Hamada, November 3-5, 2000 Not reported

35.Import Shop,Berlin (Germany)
November 23-24, 2000 1803.00
36Dakar International Fair
Dakar (Senegal) November 23-5 December, 2000 1710.00
37.Heimtextil Fair Frankfurt (Germany)
January 10-13, 2001 13143.00
38.Domotex Fair Hannover (Germany)
January 13-16, 2001 1619.00
39.International Houseware Show, Chicago,
USA, January 14-17, 2001 3600.00
40.Consumexpo Moscow (Russia)
January15-19, 2001 1335.00
41. Dhaka International Trade Fair
Dhaka (Bangladesh) January 20- February 19, 2001 1710.50
42.Khartoum Intl. Trade Fair Khartoum (Sudan)
February1-11, 2001 4205.00
43.Indian Exhibition Dubai (UAE)
February 14-18, 2001 14240.17
44.International Hardware Show
Cologne (Germany)February 18-21, 2001 3420.00
45.Expocomer Intl. Trade Fair Panama City (Panama)
March 7-12, 2001 159.40
46.Foodex, Japan, March 13-16, 2001 810.00
47.World, Watch, Clock & Jewellery Show, Basel (Switzerland)
March 22-29, 2001 Not reported
48.Intl Food & Drink Exhibition
London (UK) March 25-28, 2001 1258.50
49.Asia Pacific Leather Fair
Hong Kong March 26-28 & April 1-4, 2001 8000.00